



# UNITED WAY of VOLUSIA-FLAGLER COUNTIES





# To increase the organized capacity of our community to care for its people.

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# **MOVE THE FENCE**





Friends, Staff, Partners, Affiliates, Volunteers and Advocates,

As we close our 2019-2020 Fiscal Year, there is much to reflect upon. From a year starting off with a new United Way President, an inspiring retreat and one of our first Campaign Kick-offs in recent years (wherein we announced our Move the Fence initiative!) - to a year that finds us in the midst of our Covid-19 Relief fundraiser helping those in the greatest need through a major pandemic.

In our 79 year history, we have seen pandemics, wars and hurricanes and we unfortunately, but most assuredly, will again. What is predictable, however, is our advocacy and ability to bring the community together and mobilize to meet its needs. This is perhaps our greatest attribute.

So far this year, over \$150,000 from our Covid-19 Relief fund has been granted to organizations serving individuals and families needing medical, financial, childcare and food relief during this unprecedented time. We thank all of you and our many sponsors and corporate donors for making this possible.

The groundwork has been laid to address the ever-increasing demand to update technologically. From mobilizing staff to stay safe, healthy and productive by working from home to continuing to evolve our campaign - enabling our corporate partners and their teams to donate digitally, we continue to exemplify a modern United Way. In this capacity, we are ever-diligent in working with United Way Worldwide to ensure we are

leading the charge with the best staff and Board training, the latest tools and the most effective ways to ensure donors, volunteers and advocates have an "awesome" experience with our organization.

These elements and so many more have found their way to our new Strategic Plan. Introduced at the beginning of 2020, this roadmap (or GPS!) allows us to stay ahead of our goals and prioritize our direction for years to come.

None of this would be possible without the dedication of amazing staff, a diligent Board of Directors and Executive Board, our many affiliates, partners, volunteers and the community as a whole.

It should be said that our incredible President, Courtney Edgcomb, has proven to be a steadfast leader through the predictable and the unpredictable this year - and is certainly representative of the type of stalwart, community-oriented and exemplary leadership needed at all United Ways.

It has been an honor and privilege to be your Chair, and I am moved and proud of what we have accomplished in the face of adversity. I am confident we will continue to rise to the challenge and exceed our goals for the community.

With most sincere thanks,

Rene Bell Adams

Rene Bell Adams



## **MOVE THE FENCE**



#### Executive Committee -

Kim McBee

Chair Elect

Rene Bell Adams Board Chair



Preston Root Community Foundation



Sam Willett Immediate Past Chair



Nick Prince Community Programs



Administration

Sharon Alpizar

Lisa Viccaro Marketing



Dustin Smurdon Resource Development Chair



James Halleran

Treasurer

Dr. Sherrly Weems Community Impact



Courtney Edgcomb President & Secretary



Mary Jo Allen Sarah Bates Ivan Cosimi Carmen Hall Karen Jacobs Amanda Lasecki Dr. Aubrey Long Brooks Matthews

Laquetta McGill Don Needham Ryan Page Eric Palacios Heather Shubirg Matt Stange Bobby Thigpen Maureen Walsh Chip Wile

## **MOVE THE FENCE**

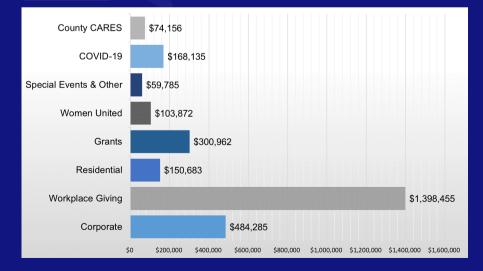
Board Members -



# **Resources Under Management**

Corporate Workplace giving Residential	\$484,285.00 \$1,398,455.00 \$150,683.00			
Total Campaign	\$2,033,423.00			
Grants	\$300,962.00			
Women United	\$ 103,872.00			
Special Events & Other	\$59,785.00			
COVID-19	\$168,135.00			
County CARES	\$74,156.00			
Sub Total	\$706,910.00	<ul> <li>Allocations, Designations &amp; Grants</li> <li>Volunteer Impact</li> </ul>	Matching Funds	Emergency Savings Community Impact
Total Raised	\$2,740,333.00	Prescription Savings     Help Me Grow	<ul> <li>VITA Tax Prep Savings</li> <li>Community Savings</li> </ul>	211 First Call for Help

#### Revenue





## **MOVE THE FENCE**



# 🧐 2020-23 STRATEGIC PLAN

As part of an organizational growth activity, UWVFC Board of Directors sought to engage a group of volunteers across the United Way network to craft a strategic plan. In August 2019, UWVFC convened a group of 9 volunteers to develop UWVFC's multi-year strategic plan. From September – December 2019, these volunteers read, reviewed, and analyzed local, national, and industry-sector data and envisioned a new future for UWVFC.

> Our Community's Premier Philanthropic Partner

 Align internal systems with organizational outcomes Align external systems with community outcomes

Align Our Systems for Maximum Impact

· Model diversity, equity and inclusion for our community · Be the conduit for

- teammate success
- Strategically execute as a collaborative partner in our community
- Contribute to Volusia & Flagler's growth as the nonprofit and philanthropic thought leader

Provide the Premier Continuum of Giving

• Develop lifetime advocates • Deliver awesome experiences for the donor, volunteer, and advocate • Redefine the culture of giving to the United Way · Lead by maximizing the United Way brand and strategic communications



# MOVE THE FENCE!

In the Second World War, a group of soldiers were fighting in the rural countryside of France. During an intense battle, one of the American soldiers was killed. His comrades did not want to leave his body on the battlefield and decided to give him a Christian burial. They remembered a church a few miles behind the front lines whose grounds included a small cemetery surrounded by a white fence. After receiving permission to take their friend's body to the cemetery, they set out for the church, arriving just before sunset.

A priest, his bent-over back and frail body betraying his many years, responded to their knocking. His face, deeply wrinkled and tan, was the home of two fierce eyes that flashed with wisdom and passion.

"Our friend was killed in battle," they blurted out, "and we wanted to give him a church burial." Apparently the priest understood what they were asking, although he spoke in very broken English. "I'm sorry," he said, "but we can bury only those of the same faith here."

Weary after many months of war, the soldiers simply turned to walk away. "But," the old priest called after them, "you can bury him outside the fence." Cynical and exhausted, the soldiers dug a grave and buried their friend just outside the white fence.

They finished after nightfall. The next morning, the entire unit was ordered to move on, and the group raced back to the little church for one final goodbye to their friend. When they arrived, they couldn't find the grave site, tired and confused, they knocked on the door of the church. They asked the old priest if he knew where they had buried their friend. *"It was dark last night and we were exhausted. We must have been disoriented."* A smile flashed across the old priest's face. *"After you left last night, I could not sleep, so I went outside early this morning and I moved the fence."* 

Mike Yaconelli - "Messy Spirituality"

**TAKE AWAY:** United Way also wants to make sure everyone is included, that no one is left behind. In order to do this important work, we have to move the fence. We need to move the fence on how much money we raise. We need to move the fence on how many people are asking for donations. We need to move the fence on how many times people see the face of the United Way and hear our mission. We need to move the fence because there is a need in Volusia and Flagler Counties and because it's simply the **RIGHT THING TO DO**.

#### **MOVE THE FENCE**



## This year we distributed over **\$1.1 MILLION** to **22 PROGRAMS** at 17 non-profit agencies





Early Learning Coalition of Flagler & Volusia

easterseals Northeast Central Florida



Head Start

Early Head Start

Flagler Schools Classsroom to Careers \$100,000

Project Learn

\$32.000

School Readiness

\$100.000

Make the First Five Count

\$50,000

Working Together for School Success \$50.000



pace

Homework Club After-School Program \$22,500

Increasing Academic Success for At-risk Girls \$30.000

# FINANCIAL Stabii ity



**FlaglerCares** 

The Neighborhood Center



**Economic Empowerment** Program \$25.000

> Coordinated Entry **Outreach Program** \$75.000

**Ending Homelessness** through SOAR \$32.000

**FRC Housing Program** \$50.000

Social Determinants of Health Navigation Program \$70.000

> SHIFT \$40.000

My Place Apartments \$75,000





Housing, Health, and \$65.000

COUNCIL ON AGING A Non-Profit Serving Volusia Seniors

easterseals Northeast Central Florida

Family Life Center







VOLUSIA FLAGLER

**Resource Access Program** 

**Elder Services Program** \$65.000

Easterseals Autism Center of Excellence \$65.000

**Emergency Services** \$50.000

Chronic Hepatitis C **Treatment Program** \$17.250

Mental Health Services \$50.000

**Rape Crisis Center** \$65.000

Healthy Weight and Your Child \$15.526





**97**% of students in LIW funded programs achieved grade level promotion

# 88%

of students in UW funded programs had satisfactory attendance (compared to a 76% district wide average)



of children assessed for kindergarten **63%** readiness received a passing score



#### A Story of Impact



Sometimes the greatest value we have to offer is our time and a listening ear. The Flagler Education Foundation Classrooms to Careers program is making these connections for students in Flagler County. "Jacob" was interested in the Flagler County Chamber of Commerce and wanted to know how to get more involved. He began working with his Career Coach and the Chamber on a special project that will create a student version of the Chamber's Board of Directors. It will focus on activities in the community to include educational, employment and overall general opportunities that will be available to youth in Flagler County. "Caroline" was matched with a career coach that is a county judge. After meeting with her coach a few times, she was able to court participate in the youth teen system in Flagler County. Additionally, she was able to travel to Tallahassee while the legislature and state Supreme Court was in session. She was able to spend

time in the courtroom and meet with a State Supreme Court Judge! These relationships are creating the vital networks necessary for success after school.

# **MOVE THE FENCE**





**205** people maintained permanent housing beyond 6 months

**65%** of people in our financial stability programs have increased their income in just 12 months

**50**% of people served moved into permanent housing solutions



#### A Story of Impact



"Joanne" sought help from the Neighborhood Center (NHC) after losing her job and living situation she was in with her significant other. Upon entering the shelter, she was terrified and full of dismay, as she had never been in a situation like this. After a couple of weeks, she began to warm up to the shelter staff and other clients. She began diligently seeking the input of the program to become more stable. Soon she found full-time employment at a local call center and began saving her money for independent living. She was able to move into an all-female house and quickly began bonding with those living there. Even though Joanne is not able to live

with her children, she was able to make the most of the holidays through the generosity of toy drive donors. It even inspired her to give back by volunteering through the NHC. Currently, she is working on a savings plan with her case manager with the anticipation of moving into her own apartment. Her savings, in conjunction with other grant funds, will make obtaining an apartment of her own a reality. Joanne is on her way to obtaining an apartment, regaining custody of her children, and reuniting her family.

# **MOVE THE FENCE**







**42%** of people served are achieving success in mental health outcomes of people served improved their health outcomes by participating in UW funded programs

93%

74% of people experiencing domestic violence completed a safety plan

#### A Story of Impact



James is 56 years old, homeless, has no income, and is plagued with a persistent mental illness. Broken and destitute, he was referred to Flagler Cares by SMA Healthcare for immediate assistance in obtaining food stamp recertification. With the help of the caring Flagler Cares staff, James' needs were taken care of, the staff organized transportation to his SNAP appointment and James received an additional \$192 in monthly benefits. Agency staff also worked with James to complete his SOAR application and connected him with the ParaMedical program to get the medical attention he needed to address his mental illness. Finally on the right track, James feels hopeful and thankful for the services that gave him a hand up.

## **MOVE THE FENCE**





THANK YOU to all our Volunteers and Community Partners #UWVolunteers

Get Connected Volunteer Platform **5,909** users **114** Agencies



# **17,600** Volunteer Hours Valued at **\$447,559**

Day of Action 2020



47 Volunteers

58 Volunteer Hours

15,000 meals packed



81 Volunteers



**127** Volunteer Hours

Make A Difference Day 2019



9,000 meals packed

# **MOVE THE FENCE**

**VOLUNTEER CENTER** 

ReadingPals is a statewide early literacy initiative that provides volunteer mentors for students from Voluntary Prekindergarten (VPK) in Volusia County and VPK to 3rd grade in Flagler County, who may need extra help, utilizing one-on-one or small group settings









On average, ReadingPals students improved their kindergarten readiness assessment scores by 51%







New and improved website - 211live.org



"Concerns" Requiring Referrals





VOLUNTEER INCOME TAX ASSISTANCE NOLUNTEER INCOME TAX ASSISTANCE NOLUNTEER INCOME TAX ASSISTANCE 1040 1,898 Tax Returns Filed 1,898 Tax Returns Filed Savings in Filing Fees 1,116,772 Total Refunds

#### – Financial Wellne\$\$ Program

-Daytona Beach Housing Authority - Northview Village Housing Complex - **12** participants

-Daytona Beach Housing Authority – Palmetto Park Housing Complex

-United Way of Volusia-Flagler Counties – Featured Topic: "Social Determinants of Health" and "the Wider the Reach the Stronger the Foundation"

-Daytona State Fresh Start and Freshman Class – 30 participants

-FDIC Money Smart Train-the Trainer – Government Services Building





The Community Foundation is dedicated to the mission of the United Way to *"increase the organized capacity of our community to care for its people".* 

#### We serve our community in 3 important ways:

- Provide donors the ability to better organize their charitable giving, as well as, achieve their personal charitable goals with increased tax efficiency and improved outcomes through collaboration with knowledgeable United Way and Community Foundation professionals.
- Provide support to community nonprofit agencies to build their endowments so they can achieve operational financial sustainability and focus on long-term solutions for our community.
- Build the United Way's capacity to solve complex problems with long-term solutions by growing and managing the United Way endowment and operating reserves funds.



Total Charitable Fund Balances: \$10,213,912.00

# PASSIONFUNDS

In 2018 The Community Foundation launched Passion Funds. These are a series of easy-to-establish funds customized to enable donors to fund their charitable passions, while using tax-wise financial strategies that are thoughtful, meaningful, and effective.

# DonorCentral™

You can manage your PassionFund though our donor portal and be connected to your account for grant recommendations, account statements of value, as well as your gift and grant history. Learn about new opportunities to give to local successful nonprofits which are United Way Certified Partner Agencies.

#### **Every Dollar Gets Empowered**

• EDGE Fund - Leading Edge Society Contributors

Bruce Page Dr. Donald Doudna David and Debbie Jones Ed Lacey Greg Motto, Sr. Intracoastal Bank Eileen Dittbenner in Memory of Ray Ferguson Jane A. Worthing Nancy & Lowell Lohman Preston Root William W. Ward II



#### **Current PassionFunds include:**

-(Anonymous) Family Fund

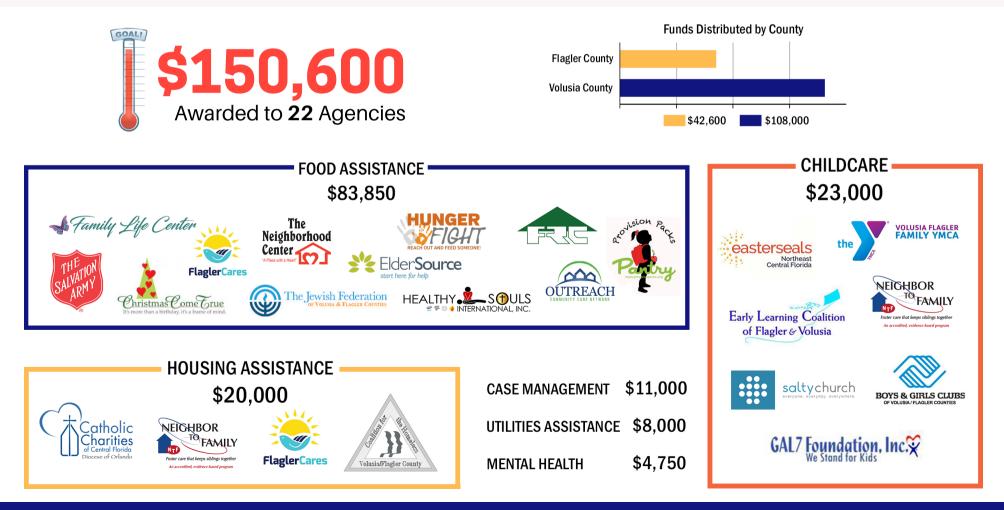
- -Andrea & Larry Frank Donor Advised Fund
- -Andrea & Larry Frank Endowment Fund
- -Barberville Pioneer Settlement Endowment Fund
- -Booher Family Foundation
- -Doudna, Nuved, DuBose Charitable Fund
- -Floyd A. Scherer Fund
- -Francis B. Gadbois Trust Fund
- -Futures, Inc. Endowment Fund
- -Fux Family Charitable Trust Fund
- -Gilbert Koch Charitable Fund for the ARC -Gilbert Koch Charitable Fund for the Beacon Center -God's Bathhouse of Volusia -H.E.L.P. Fund of Southeast Volusia -Joseph & Marilyn Sciortino Fund -Kelton Family Fund -Margaret Julia Kent Fund -Mary Jane Lefebvre Memorial Fund -Tiki Fund -United Way Endowment Fund



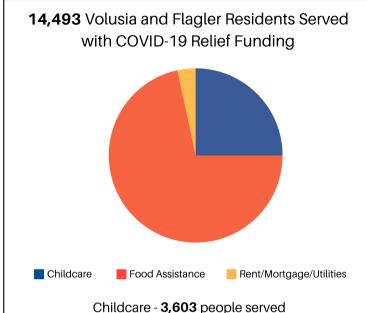
# The United Way of Volusia- Flagler Counties' Response to COVID-19

The rapid spread of the COVID-19, exposed critical shortcomings in our economy and in our systems of health care and education across our Nation. No one is immune to its direct or indirect effects, including those living in Volusia and Flagler Counties. In an effort to help close the gap for those in need in our communities the United Way of Volusia- Flagler Counties created a COVID-19 Relief Fund and to date has raised over **\$180,000**. UWVFC would like to thank our community members and companies that have donated to the relief fund.

We have been able to provide funding to **22** non-profit agencies in the Volusia-Flagler area that have a focus on providing food assistance, childcare assistance, help paying for utilities and rent or mortgage, mental health services and case management needs. With the help of United Way funding, organizations like, Easterseals Northeast Central Florida, have been able to provide 4 weeks of free childcare for 12 families. Organizations, like the Jewish Federation of Volusia and Flagler Counties and The Neighborhood Center of West Volusia have helped countless families in need by providing food assistance.







Childcare - **3,603** people served Food Assistance - **10,571** people served Rent/Mortgage/Utilities - **319** people served





COVID-19 has taken a heavy toll on many families in our community and families served by the Boys & Girls Club (BGC) are no exception. BGC staff check in weekly with families to determine their needs and support them during this time. In April, staff called a single mother, Joyce, who works in a medical office. They immediately noticed the concern and stress in her voice and asked more questions. Joyce admitted her fears of bringing home the virus to her

children and infecting them with the added stress of homeschooling and the uncertainty of COVID. BGC staff jumped into action and through generous donations were able to provide her with food and Easter treats for her children. Once she received her care package, she immediately called to thank the staff for their generosity. BGC staff is committed to serving their families, continuing to engage families and meet their needs.

**COVID-19 Relief Grants at Work** 

# THANK YOU! for donating to our COVID-19 Relief Fund









Women United Volusia hosted their 16th annual Power of the Purse, which saw a sold-out crowd of more than 600. Proceeds from the event allowed the group to grant \$76,259 to 25 programs serving women and children in Volusia county along with funding allocated to the United Way

Women United Volusia members collected and donated shoes through their Chicks for Kicks initiative.

**Women United Flagler** hosted their **11th annual Power of the Purse**, where Diane Wasney was named Women of the Year.

Women United Flagler distributed **\$13,150** to **14** Agencies serving women and children in Flagler County, as well as two **\$1,000** scholarships to graduating FPC and Matanzas students.

Members of Women United Flagler donated over **10,000 lbs** of food through their Chicks with Cans initiative and retained the Feed Flagler trophy for the most food collected for **11** consecutive years.

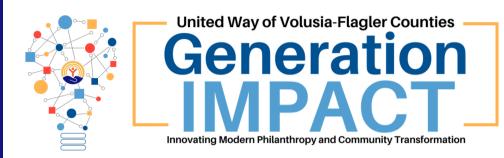






## **MOVE THE FENCE**





United Way's Generation IMPACT affinity group is a group of young professionals who are dedicated to Innovating Modern Philanthropy and Community Transformation (IMPACT) in Volusia and Flagler counties.

Generation IMPACT manages the Social Innovation Fund (SIF), which provides local high school, college, or vocational school students with mini grants in order to implement innovative projects that address critical challenges in Flagler and/or Volusia counties

This year, due to COVID-19, the annual Social Innovation Fund mini-grant process was unable to take place. Members of Generation IMPACT, along with feedback from the students who applied, decided to hold the next mini-grant process in the spring of 2021.

## 2018 - 2019 Winning Project Updates

*Juuls are for Fuuls* – a project that provides teens and children with "factually accurate information about the harmful effects of e-cigarettes" – Attended the 2019 Future Problem Solving Program International Conference and received fourth place in their division.

**Project L.E.A.D. Children** – an annual Child Fair that connects low-income families with infants and toddlers to early childhood development resources – Successfully completed the annual Child Fair

**FPC Bulldog Patrol** – a proactive school safety initiative that incorporates safety baskets, videos, faculty training, drones, and K-9 patrol into FPC's emergency procedures- Awarded the Senior Division Grand Champions at the 2019 Future Problem Solving Program International Conference. Created and distributed safety baskets for every classroom - Purchased tourniquets and donated them to the Flagler County Sherriff's department.

*Root to Rise* – a project that introduces mindfulness interventions to the classroom as a means of improving student success and mental health- Successfully implemented yoga and mindfulness classes while school was in session for youth in detention.



## **MOVE THE FENCE**

To the leaders of our community who have generously supported Your United Way, thank you for your commitment to Flagler & Volusia counties. Your donations last year created more than **\$12.8 million in local impact!** 

FY 2019-20 SUPPORTERS

# \$1,000,000+ Donors

**THANK YOU!** 







# \$25,000+ Donors





# \$10,000+ Donors



# **THANK YOU!**







# Donor to United Way in the World!

# \$1,014,736 TOTAL PLEDGED \$3,977,765 TOTAL IMPACT

The Impact of Your Investment



**47**% of students in UW funded programs achieved grade level promotion



of children assessed for kindergarten readiness received a passing score



**32%** of people in our financial

stability programs have increased their income

**D** people maintained permanent housing beyond 6 months



**36%** of people experiencing domestic violence completed a safety plan

# 46%

of people served improved their health outcomes by participating in UW funded programs



This list includes local community hand-raisers who have given gifts of \$500.00 or more exclusively to United Way Volusia-Flagler Counties.

#### \$10.000+

Wavne P. & Dr. Robin Roberts Mr. & Mrs. Preston Root Mr. & Mrs. J. Hvatt Brown Mr. Howard Jenkins Lacey Family Charitable Foundation Bruce and Irene Page The Sciortino Foundation

#### \$9.999 - \$5.000

Mr. & Mrs. J Powell Brown Mr. John Hancock Charles H. Lydecker Mr. Jack S. Singleton

#### \$4.999 - \$2.500

Mr. & Mrs. Robert Stoffel Mr. Edward C. Ervin Mr. Steven Harter Mr. Cosmo J. DiPerna Mr. James Halleran John and Jean Sterling Mr. William J. Voges Vanessa Alfred Mr. John Downey Ryan Page Mr. & Mrs. Philip Maroney Mr. David Currey Mr. Jeffrey Keener Mr. Thomas E. Clow Jessy A. Davis Mr. Jeffery Little Mr. Kevin Zimmerman Mr. David Birkmeyer Mr. & Mrs. James C. Griffin

#### \$2.499 - \$1.000

Vanessa & Sean Windfelder Mr. Mark Geragosian Mr. Steven C. Gokey **Richard Wells** Chester Brvant Mr. & Mrs. Douglas G. Barringer Johnathan Frankel Mr. Greg S. Motto Mr. William W. Ward

Mr. Ivan A. Cosimi Mr. Eduardo Guzman Bob & Missy Hodge Marcus Streater Colleen Maxwell Mr. Matthew Rinaldi Mischelle L. Romesberg Mrs. Arial M. Andrews Steven Cagliuso Christian Collazo Mr. Brandon M. Estes Kindra Gruber Mr. Kevin K. Gruman Mrs. Courtney Kelly Mr. Patrick R. Landi Ms. Sally J. Markham Lee & Nicole Miller Mr. Steven Myers Nicholas & Catherine Simplot Mrs. Gabrielle N. Tabbitas Mr. Timothy K. Viderman Ann & Bo Waites Mr. Michael P. Whan Michael Williams Joan Swanson Kayla Kelly Mr. Howard Bessonette Mr. Mark Hanley Mr. & Mrs. Richard M. Kelton Mrs. Bobie G. King Cheryl and Larry Tanenbaum The Endara Family Michael Koerperich Ms. Samantha Wilson James Whitener Nicole & Hailey Berrong Roberta Bowman Mr. Barney C. Burns Mr. Colin M. Daraio Tabitha Davis Robert & Merrell Dytkowski Mrs. Courtney Edacomb Mr. Jason R. Eskuche Mr. James Fanning

Teresa Fillmon

Casey R. Funk

Mrs. Amy D. Gove

Mr. Eric J. Horst

Joseph Kaidor

Keith Knight

Cynthia Long

Frank and Susan Gummey

Brent & Jannine Kilgard



Ed Barth & Family

Christiane Beltran

Denise R Biddle

Susan Bovle

Blunt Family

Tommy Buehl

Wynter L. Campbell

Jonathan Carnahan

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Jeremy Courson

Dakota Daggett

Jamie L. Dattoli

Joe DePass

Alicia D Czajkowski

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Mr. Nicholas D. Colden

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Robert M. Lovering



Susanne Antonick Mr. Justin R. Balboa Michael Baldwin Mrs. Michele J. Balestri Hoyt & Trezda Barlow

The Dugan Family Dan & Katie Evans Mr. Shawn C. Felderman Mr. Robert Foreman Mrs. Barbara A. Frase

Alexis de Tocqueveille Society \$10.000+

Scott Manookian

Melinda Marvin

Ladana Mboup

A. 101 8.

Mr. James A. McDede

Mr. Robert A. Menello, Jr

Mr. Robert J. Michelsen, Jr.

Ms. Maria R. Mejia

John & Julie Mixon

Michele Morgan

Tracev G Morgan

Mr. Randy Mullins

Mrs. Camilla Newton

Mr. Patrick Oliphant

Amarilys Oropeza Santiago

Zach Pederson & Family

Matthew Oliveira

Michael Munoz

Ashlee Nadeau

David Nelson

Rob Northrip

Daniel Perez

Mr. Keith Perrv

Shawn C. Perry

Mr. Don Pickens

Nicholas D. Ponick

The Rapoano Family

Mrs. Sandra Regovic

Joanna Savage

Brvan Simmons

Mrs. Dana M. Tucker

Daniel Sax

John Singh

Mr. Matthew I. Redmond

Ms. Elizabeth E. Schornstein

Alex Plump

Matt Preston

atiliast

Mr. Carlos R. Marrero

Mr. Joseph T. Matkovics

Pillar's Club \$9.999 - \$1.000 President's Club \$999 - \$500

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#### **MOVE THE FENCE**

#### \$999 - \$500

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